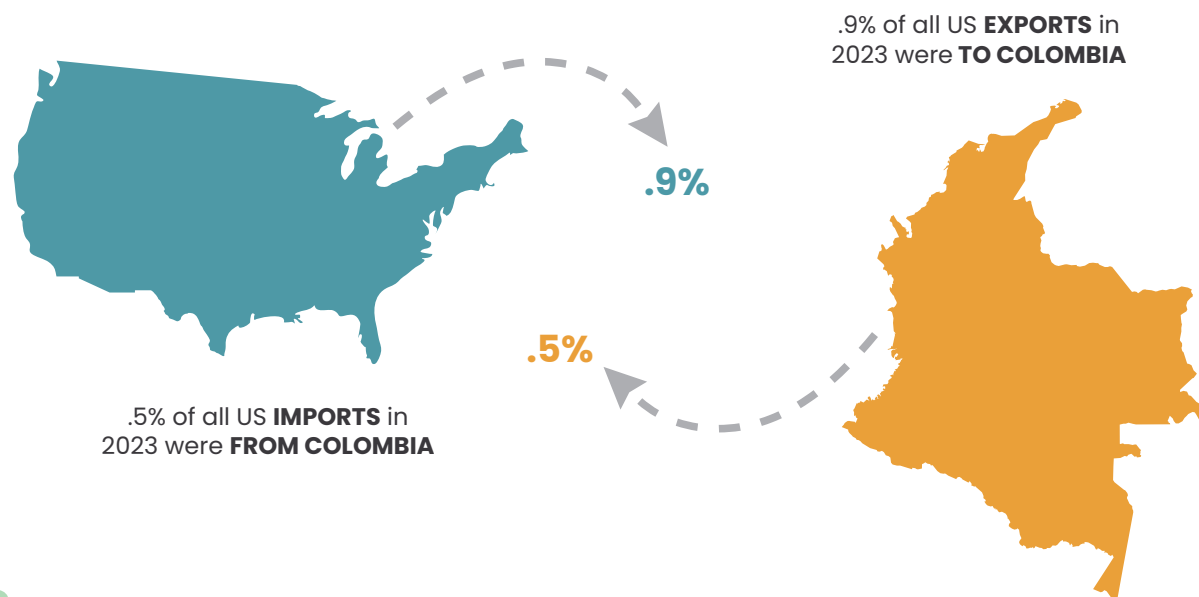


Floral, Fresh Fruit and Vegetable Industries:

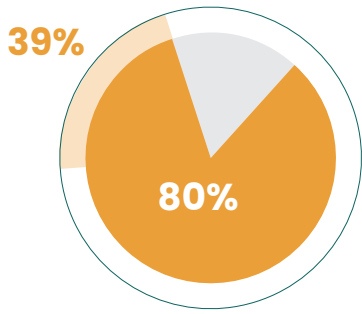
A secure and sustainable food and floral supply – domestic and worldwide – thrives with strong and reliable access to global markets. Targeted use of tariffs can be a tool for addressing challenges or inequities between trading partners. However, the broad application of this blunt tool often disrupts markets, increases costs for consumers, and places unnecessary strain on growers and producers across the supply chain. This is particularly concerning as countries grapple with inflationary pressures, supply chain vulnerabilities, and economic uncertainty. Rather than imposing sweeping tariffs that disrupt trade and limit opportunities, IFPA advocates for swift and meaningful regulatory relief and reform as the most effective way to support and strengthen agriculture. We look forward to working with the Trump administration to advance policies that empower growers, expand market access, and ensure a competitive, resilient agricultural sector that benefits producers and consumers.

IFPA invites you to participate in industry advocacy efforts to influence trade policies and support measures that benefit the produce and floral industries. The Washington Conference is the premier event that unites all segments of the fresh produce and floral industry to address the most pressing public policy matters with the US Congress and Administration

United States had \$US 2.07B trade surplus with Colombia 2023



Floral: United States had \$US 1.57B trade deficit with Colombia 2023

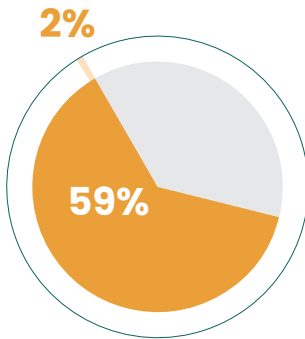


80% of the cut flowers available to be purchased in the United States are **IMPORTED**.

39% of the cut flowers and plants **IMPORTED** by the United States are **FROM COLOMBIA** (ITC 2023)



Fruit: United States had \$US 514.39M fruit trade surplus with Colombia 2023

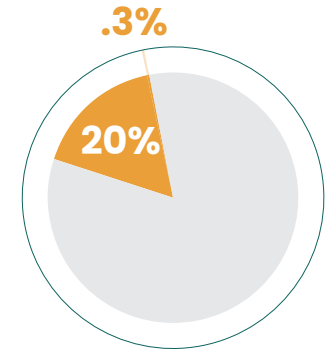


59% of the fresh fruit available to be consumed in the United States is **IMPORTED** (USDA ERS 2023)

2% of the fresh vegetables **IMPORTED** by the United States are **FROM COLOMBIA** (ITC 2023)

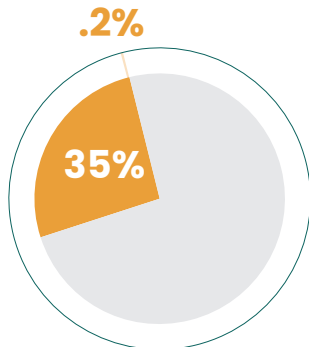
20% of the fresh fruit US utilized production in pounds was **EXPORTED** from the United States (USDA ERS 2023)

.3% of the fresh fruit **EXPORTED** by the United States is **TO COLOMBIA** (ITC 2023)



	Utilized US Production 2023	Imported Fruit 2023	Exported Fruit 2023	Available in US (Minus Shrink & Feed) 2023
USD \$	28.8B	24.2B (ITC)	14.9B (ITC)	
Pounds	19.3B	23.4B	3.9B	38.9B

Vegetables: US had \$US 12.86M vegetable trade deficit with Colombia 2023

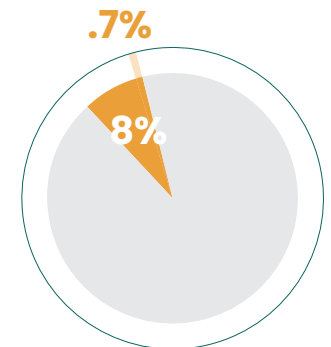


35% of the fresh vegetables available to be consumed in the United States is **IMPORTED** (USDA ERS 2023)

2% of the fresh vegetables **IMPORTED** by the United States are **FROM COLOMBIA** (ITC 2023)

8% of the fresh vegetables utilized production in pounds was **EXPORTED** from the United States (USDA ERS 2023)

.7% of the fresh vegetables **EXPORTED** by the United States are **TO COLOMBIA** (ITC 2023)



	Utilized US Production 2023	Imported Vegetables 2023	Exported Vegetables 2023	Available in US (Minus Shrink & Feed) 2023
USD \$	19.5B	12.3B	2.7B	-
Pounds	40B	17.7B	3B	50.3B

What are the Top 10 US Imports from Colombia?

United States **IMPORTS** from Colombia was US\$14.11 Billion during 2023, according to the United Nations COMTRADE updated February of 2025.

The major US **IMPORTS** from Colombia include plants and cuts flowers as well as fruit, making Colombia an important trading partners for our industries

Top 10 United States Imports from Colombia	Value in 2023	% of Overall Import Value
1. Mineral fuels, oils, distillation products	\$6.23B	44%
2. Live trees, plants, bulbs, roots, cut flowers	\$1.68B	12%
3. Pearls, precious stones, metals, coins	\$1.45B	10%
4. Coffee, tea, mate and spices	\$1.20B	9%
5. Aluminum	\$706.61M	5%
6. Electrical, electronic equipment	\$314.18M	2%
7. Edible fruits, nuts, peel of citrus fruit, melons	\$302.10M	2%
8. Plastics	\$220.57M	2%
9. Miscellaneous edible preparations	\$212.32M	2%
10. Sugars and sugar confectionery	\$185.42M	1%

What are the Top 10 US Exports to Colombia?

United States **EXPORTS** to Colombia was US\$16.18 Billion during 2023, according to the United Nations COMTRADE database updated February of 2025.

There was a US\$2.07 billion trade surplus between the US and Colombia in 2023 with the US exporting more to Colombia.

United States Top 10 Exports to China	Value in 2023	% of Overall Value
1. Mineral fuels, oils, distillation products	\$4.44B	27%
2. Cereals	\$1.31B	8%
3. Machinery, nuclear reactors, boilers	\$1.08B	7%
4. Residues, wastes of food industry, animal fodder	\$1.08B	7%
5. Organic chemicals	\$1.06B	7%
6. Aircraft, spacecraft	\$910.36M	6%
7. Plastics	\$807.20M	5%
8. Pharmaceutical products	\$751.03M	5%
9. Optical, photo, technical, medical apparatus	\$569.30M	4%
10. Vehicles other than railway, tramway	\$562.22M	3%

Colombia is a key trading partner to the United States for fruit and cut flowers.

The United States has a US\$1.93B trade deficit with Colombia in fruits, vegetables and cut flowers.

	US Import from Colombia Value in 2023	% of Overall Value of US Imports from Colombia	US Export to Colombia Value in 2023	% of Overall Value of US Exports to Colombia	US Trade Deficit/ Surplus
Live trees, plants, bulbs, roots, cut flowers	\$1.68B	12%	\$742.58K	.005%	(1.68B)
Edible fruits, nuts, peel of citrus fruit, melons	\$302.10M	2%	\$39.88M	.2%	(262M)
Edible vegetables & certain roots and tubers	\$24.74M	.02%	\$40.03M	.2%	15.3M

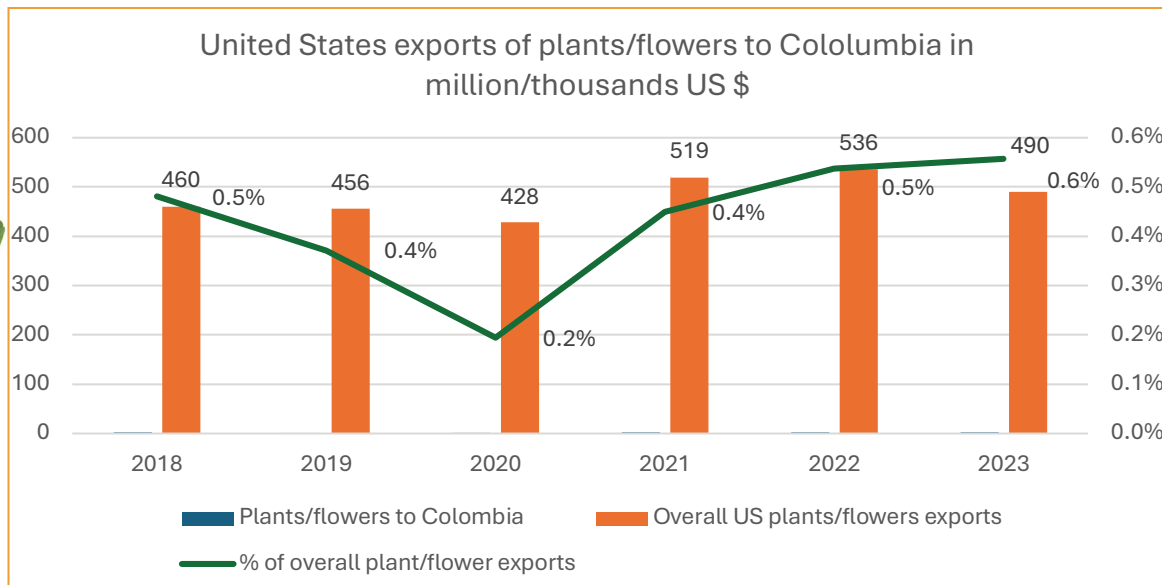
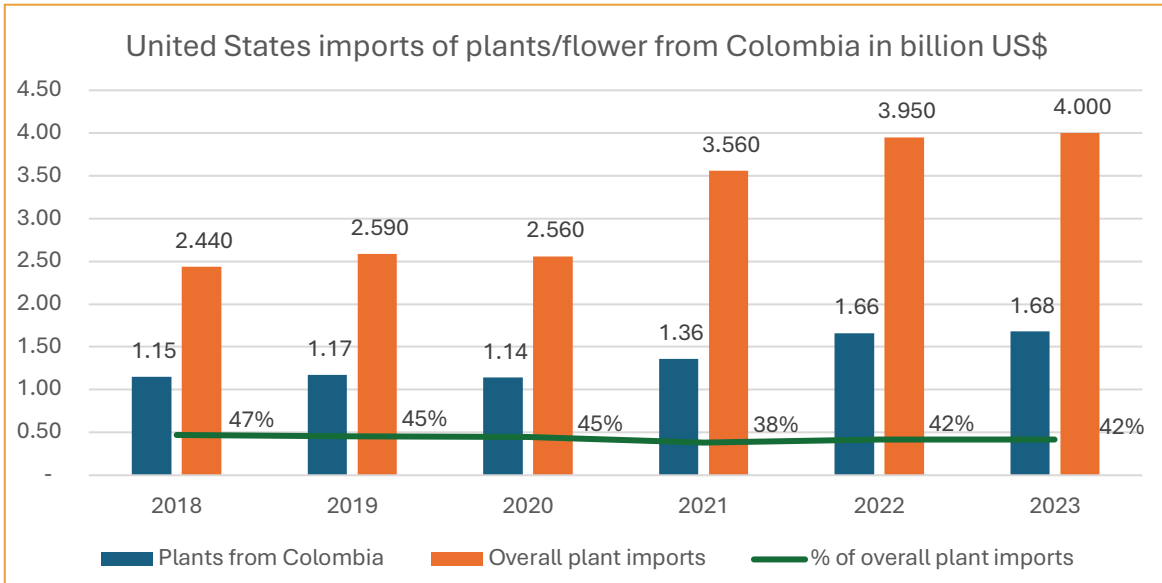
Cut Flowers and Plants

United States **IMPORTS** from Colombia of Live trees, plants, bulbs, roots, cut flowers was US\$1.68 Billion during 2023.

United States **EXPORTS** of live trees, plants, bulbs, roots, cut flowers to Mexico was US\$113.51 Million during 2023, according to the United Nations COMTRADE database updated February of 2025. Colombia is the largest supplier of cut flowers to the US, accounting for a substantial portion of imports, especially roses, carnations, and chrysanthemums.

A tariff would increase the cost of these flowers, leading to higher prices for consumers.

Live trees, plants, bulbs, roots, cut flowers	US Imports from Colombia in 2023	US Exports to in 2023
Live plants not specified elsewhere, cuttings, mushroom spawn	\$5.53M	\$1.01M
Cut flowers and buds for bouquets, prepared	\$1.66B	\$36.91K
Foliage, grasses for bouquets, prepared	\$12.74M	\$6.39K
Bulbs, tubers, chicory plants and roots not specified elsewhere	\$365	\$ 197.1K

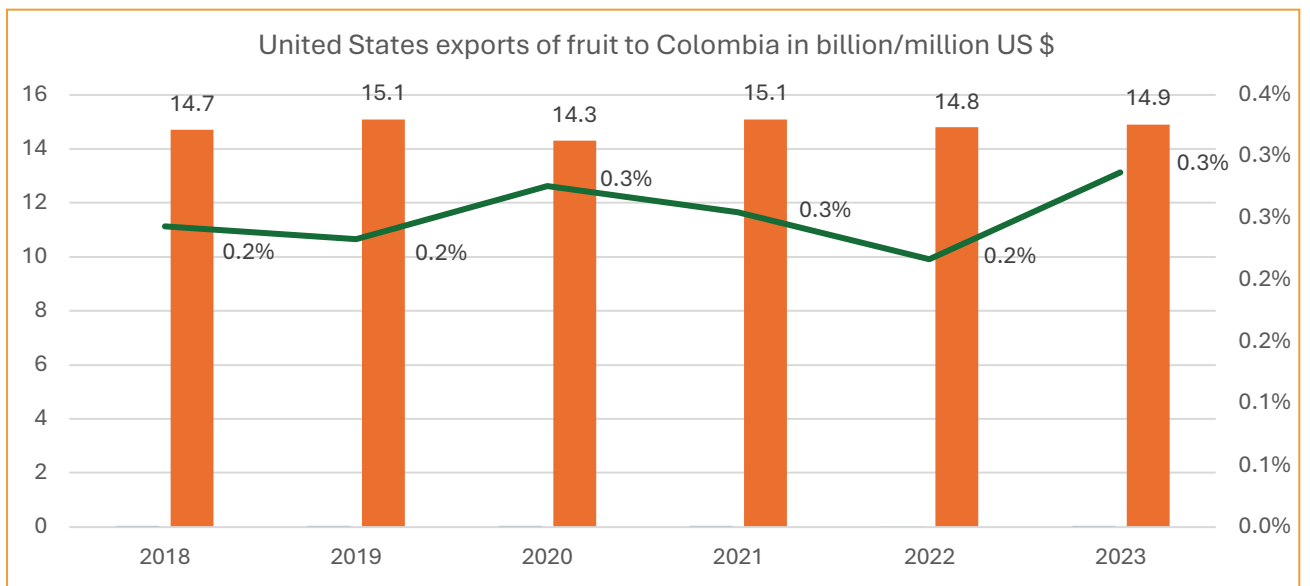
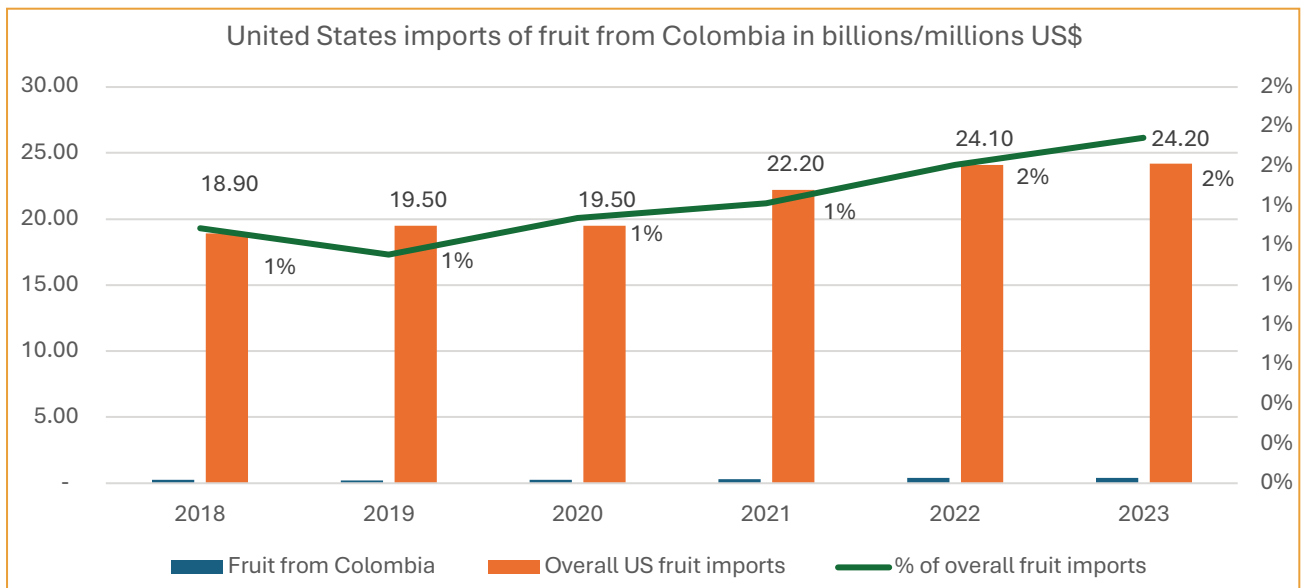


Fruit

United States **IMPORTS** from Colombia of Edible fruits, nuts, peel of citrus fruit, melons was US\$ 561.78 Million during 2023.

United States **EXPORTS** of edible fruits, nuts, peel of citrus fruit, melons to Colombia was US\$47.39 Million during 2023, according to the United Nations COMTRADE database updated February of 2025.

Edible fruits, nuts, peel of citrus fruit, melons	US Imports from Colombia in 2023	US Exports to Colombia in 2023
Fruit not specified elsewhere, fresh	\$11.94M	\$124.39K
Apples, pears and quinces, fresh	0	\$124.39K
Apricots, cherries, peaches, plums and sloes, fresh	\$57.63K	\$215.05K
Fruit dried not specified elsewhere, mixtures of nuts or dried fruit	\$453.98K	\$2.34M
Melons and papayas, fresh	0	0
Nuts not specified elsewhere, fresh or dried	\$453.98K	\$22.79M
Dates, figs, pineapples, avocados, fresh or dried	\$100.86M	\$588.59K
Grapes, fresh or dried	\$3.29K	\$2.34M
Coconuts, brazil nuts and cashew nuts, fresh or dry	\$453.98K	\$42.78K
Citrus fruit, fresh or dried	\$311.10M	\$215.05K
Bananas and plantains, fresh or dried	\$311.10M	\$32.76K



United States Fruit Production

This table is for illustrative purposes. The data shows **EXPORTS** as percent of US grown product using ERS numbers. It does not include **IMPORTS**.

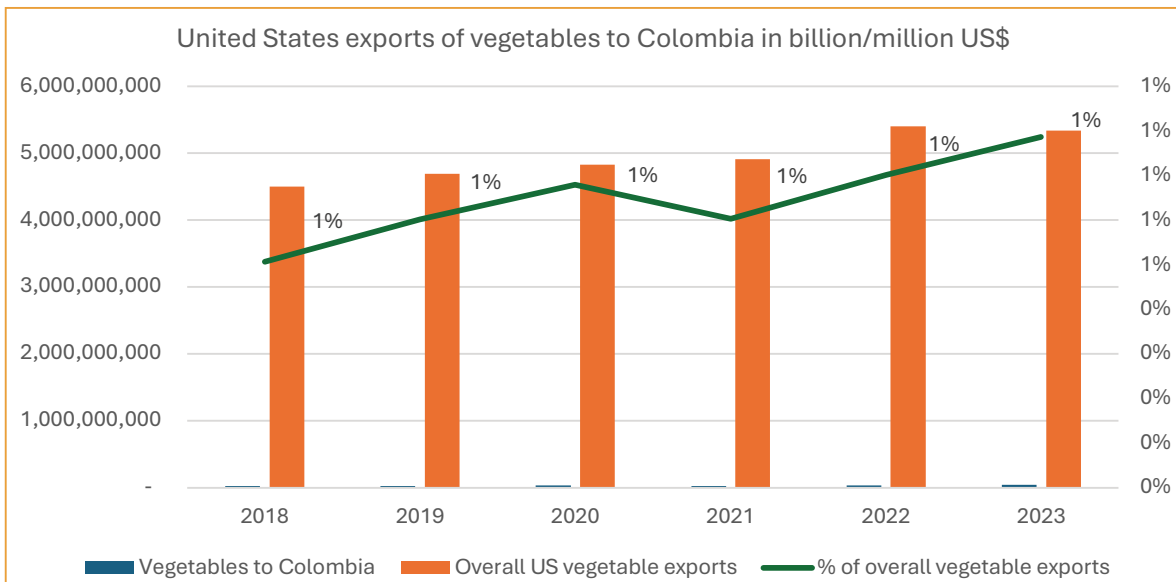
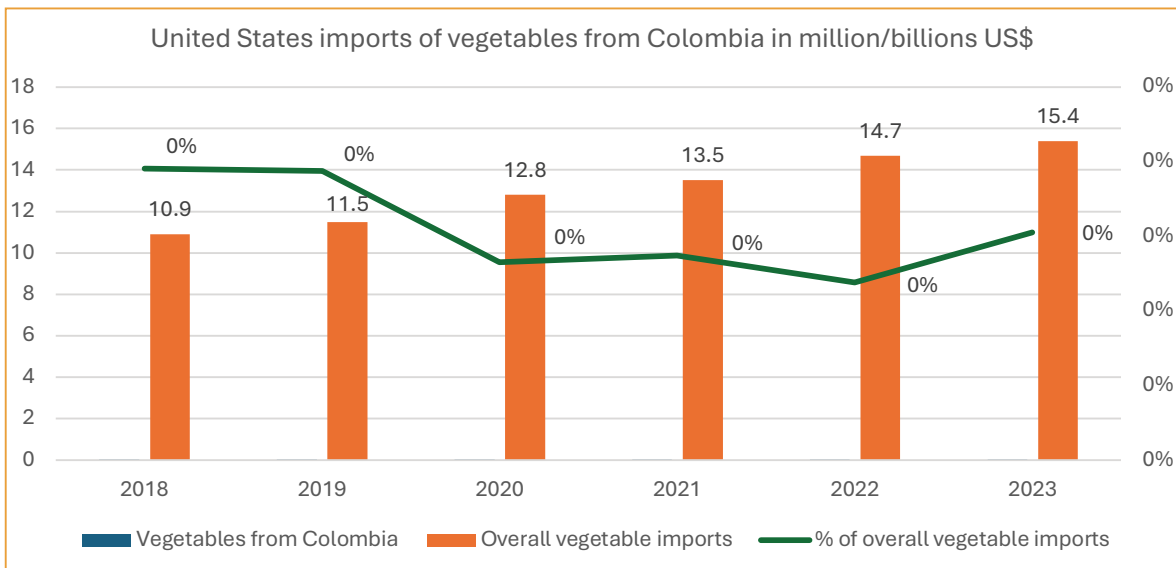
	Value of 2023 Utilized Production (ERS)	2023 Value Exported to Colombia	% Exported to Colombia
Apple	3.043B	19.714M	.65%
Apricot	49.02M	0	0
Avocado	250.25M	0	0
Blueberry cultivated	1.028B	0	0
Cherry, sweet	636.31M	271K	.04%
Cherry, tart	38.90M	0	0
Cranberry	301.11M	0	0
Date	181.29M	385K	.21%
Grape	6.833B	2.602M	.04%
Kiwifruit	77.84M	0	0
Papaya	6.47M	0	0
Peach & Nectarine	896.15M	0	0
Pear	365.03M	805K	.22%
Plum (CA)	140.04M	0	0
Prune (CA)	215.32M	0	0
Raspberry	372.20M	0	0
Strawberry	3.398B	21K	0



Vegetables

United States **IMPORTS** from Colombia of Edible vegetables and certain roots and tubers was US\$27.35 Million during 2023. United States **EXPORTS** of edible vegetables and certain roots and tubers to Colombia was US\$40.21 million during 2023, according to the United Nations COMTRADE database updated February of 2025.

Edible vegetables and certain roots and tubers	US Imports from Colombia in 2023	US Exports to Colombia 2023
Cucumbers and gherkins, fresh or chilled	0	0
Potatoes (except sweet potatoes), fresh or chilled	\$19.17K	\$46.17K
Tomatoes, fresh or chilled	\$14.54K	\$61.60K
Carrots, turnips and other edible roots, frozen or chilled	\$1.03M	\$124.85K
Cabbages, cauliflower, kale, fresh or chilled	\$19.17K	\$3.20K
Onions, shallots, garlic, leeks, frozen or chilled	\$1.74M	\$2.81K
Lettuce and chicory, fresh or chilled	\$2.73K	\$47.43K
Leguminous vegetables, shelled or not, frozen or chilled	\$37.29K	\$3.84M
Manioc, Jerusalem artichokes, sweet potatoes and similar roots and tubers	\$13.89M	\$43.66K
Vegetables not specified elsewhere, fresh or chilled	\$3.99M	\$1.35M



United States Vegetable Production

This table is for illustrative purposes. The data shows **EXPORTS** as percent of US grown product using ERS numbers. It does not include **IMPORTS**.

	Value of 2023 Utilized Production (ERS)	2023 Value Exported to Colombia (ITC)	% Exported to Colombia
Artichokes	64.24M	7K	.01%
Asparagus	72.09M	45K	.06%
Beans Snap	365.42M	0	0
Cabbage	597.60M	0	0
Cantaloupe	320.69M	0	0
Carrot & turnips	1.823B	145K	.01%
Cauliflower & Broccoli	1.648B	0	0
Corn, sweet	999.94M	0	0
Cucumber	289.62M	0	0
Lettuce, head	1.545B	0	0
Lettuce, leaf & romaine	3.28B	0	0
Onion	1.510B	0	0
Pea	103.19M	2.453M	2%
Pepper, bell	612.61M	0	0
Pumpkin	235.49M	0	0
Spinach	730.55M	0	0
Squash	215.41M	0	0
Sweet potato	676.03M	0	0
Tomato	2.758B	5K	0
Watermelon	787.33M	0	0

